



# Investor Presentation















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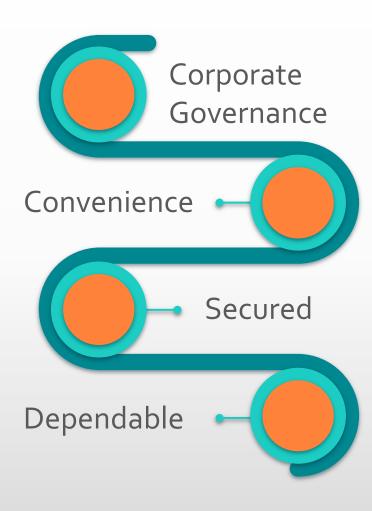


# Our Company





# Our Values





# Our History





Launch of

"eASI" & "eASIEST"

Became the First Listed depository in Asia Pacific Region

First depository to cross the milestone 3-crore demat accounts

First depository to launch operations through Foreign Depository (subsidiary) in IFSC, GIFT City



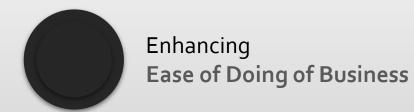


# Our Vision & Mission





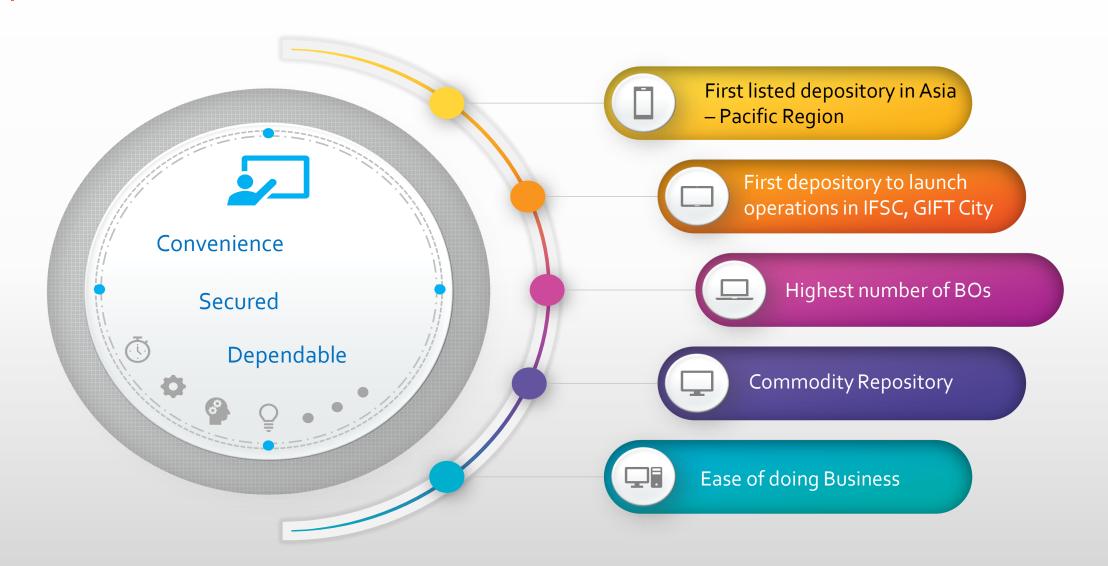






# Our USP







# Our esteemed Board of Directors



Shri B. V. Chaubal, Chairman



Smt. Preeti Saran, **Public Interest Director** 



Prof (Dr.) Bimal. N. Patel, Public Interest Director



Shri Siddhartha Pradhan, **Public Interest Director** 



Shri Umesh Bellur, **Public Interest Director** 

Former Deputy Managing Director, State Bank of India

Secretary (retired), Ministry of External Affairs, Government of India.

Director-General, Raksha Shakti University Member of the National Security Advisory Board, Government of India, Member of the 21st Law Commission of India, Government of India.

Vice-Chairman, Former Tax Settlement Income Commission and Former Additional Secretary, of Department Disinvestment in the of Finance. Ministry Currently Member of a High Level Committee Ministry of Petroleum & Natural Gas relating to Petroleum Sector Restructuring.

Head of Dept. of Computer Science & Engineering, Institute of Indian Technology Bombay, Mumbai, India



# Our esteemed Board of Directors



Shri Masil Jeya Mohan, Shareholder Director

Nominee Director - Life Insurance Corporation of India (LIC)



Shri Nayan Mehta, Shareholder Director

Nominee Director – BSE Limited



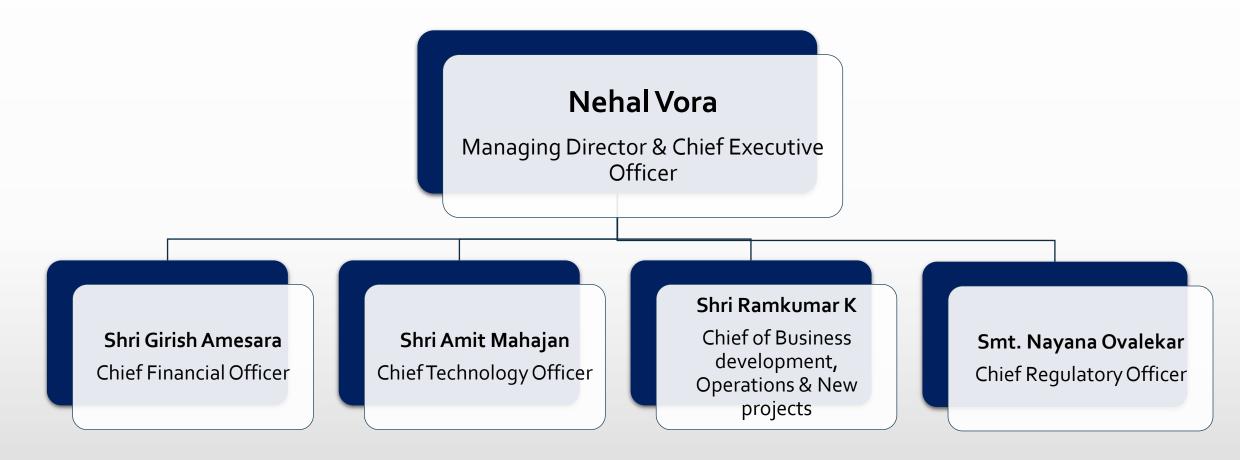
**Shri Nehal Vora** 

Managing Director & Chief Executive Officer



# Our Experienced Management







# Top 5 shareholders % BSE Limited 20.00% HDFC Bank Ltd. 7.18% Standard Chartered Bank 7.18% Life Insurance Corporation Of India 4.40% PPFAS Mutual Fund 3.19% Shareholders %

62%

38%

|  | <b>A</b> |  |
|--|----------|--|
|  |          |  |

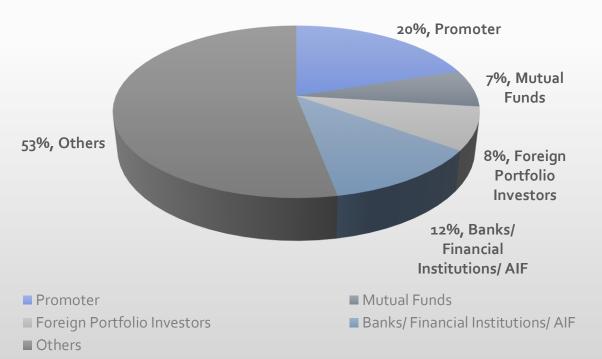
Institutions

Retail

# Our Shareholders

CDSL is the First Listed depository of India & Second Listed depository in the world

% of Total Shareholding % of total shares







# Our Business





# **Our Business**

# Investor Accounts

CDSL Net A/c opened in the month (in lakhs)



# **Business Statistics**



| Particulars                                       | As on March 31, 2021 |
|---|----------------------|
| Investor accounts                                 | 3.34 crore           |
| Number of Securities in Demat Custody (In crores) | 47,443               |
| Value of Securities in Demat Custody (In crores)  | 27,43,936            |
| No. of Live companies                             | 16,464               |
| Depository Participants                           | 592                  |

# Our Subsidiaries





### **About CVL**

Conceptualised, designed & implemented the KRA system with the Mutual Fund industry in 2006

First and the largest KYC Registration Agency (KRA) in the country with over 2.81 crore fully digitized KYC records as on March 31, 2021

CVL commenced RTA Operations in November 2018 and services **665 companies** as on March 31, 2021

CVL has registered as AUA/KUA with UIDAI to offer aadhaar based eKYC services.

CVL has registered as CA with CCA to offer aadhaar based esign service.

CVL facilitates intermediaries to upload their KYC records in the CKYC.

CVL is a leading GST Suvidha Provider since April 1, 2017

Focus on unlocking the business potential with new revenue streams

KRA

e-KYC

c-KYC

RTA

E-sign

**GST** 

Validation of Aadhar & PAN

Online Account Application (OLA) software

SEBIs special projects

# Our Subsidiaries







CDSL IR has received registration certificate from Insurance Regulatory and Development Authority of India(IRDAI) to act as an 'Insurance Repository"

e-Insurance

6.03 Lakh e-insurance accounts\*

# Our Subsidiaries







# CDSL Commodity Repository Limited "CCRL"

Started operations on 30<sup>th</sup> September 2017 and operates under regulatory authority of Warehouse Development and Regulatory Authority (WDRA)

26,500 eNWRs have since been issued by the Repository handling commodities of about 150,000 MT. Hold electronic warehouse receipts (negotiable and non-negotiable) eNWR & eNNWR in demat form

3258 registered warehouses



# **Our Services**

Value Added Services



### Facilitation of Annual General Meetings through Video Conference

Helping companies conduct their AGM smoothly in current times, through Video Conference



### **Email Updation**

Helping companies update their shareholder email ids for better communication



### e-DIS

Electronic Instruction Platforms of Stock Brokers / Depository Participants



# E-Voting

Paper-less voting of resolutions from the comfort of your home



# **Our Services**

Core E-Services

# Electronic Access to Securities Information (Casi)



Allows Beneficiary Owners (BOs) to monitor their CDSL Demat account from anywhere and at anytime



Electronic Access to Securities Information & execution of secure transactions casi est



Allows Beneficiary Owners (BOs) to submit their debit transactions



Myeasi Mobile App Myeasi



Myeasi Mobile App is designed with adaptive technology such that its fits in all Smartphones/tab screen size





e-KYC

Our Aadhaar eKYC service of UIDAI provides an instant, electronic & non-repudiable proof of identity and proof of address



# **Our Services**

Core E-Services





Mobile application for e-voting



e-CAS



Consolidated Account Statement to view all your capital market investments together



SMART - SMS Alerts Related to Transactions



BOs registered for this facility to receive SMS alerts







# Our Financials





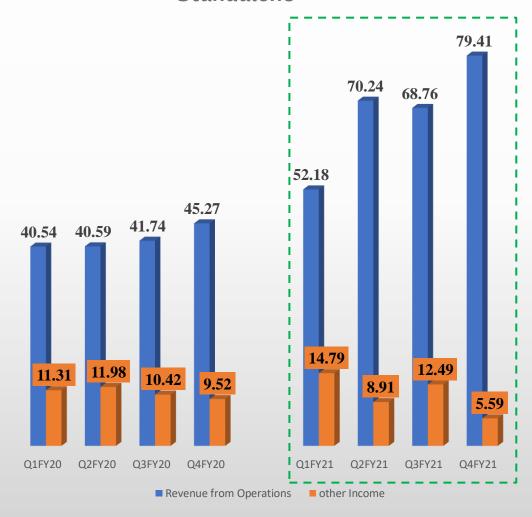
# Consolidated



# Financial Performance

(In crores)

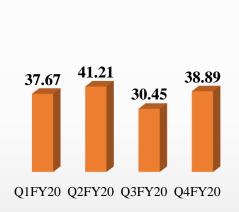
### Standalone

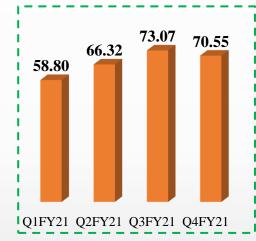




### Consolidated

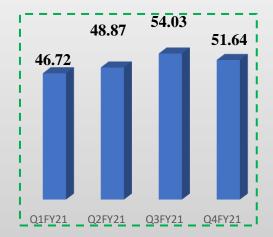
### **EBITDA**





# **Net Profits**



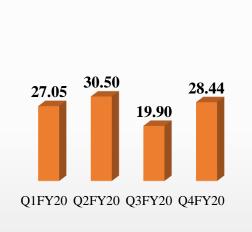


# Financial Performance

(In crores)

### Standalone

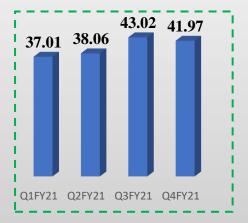
### **EBITDA**



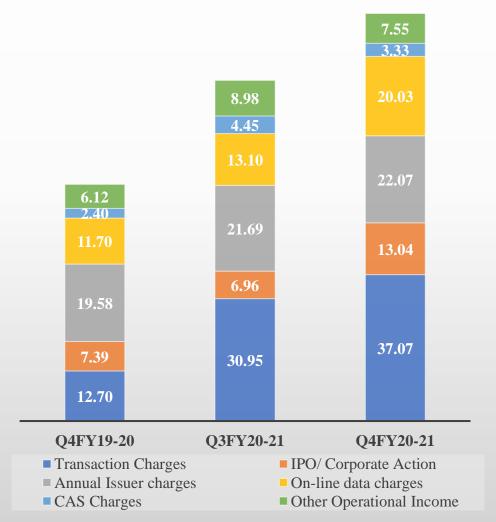


### **Net Profits**





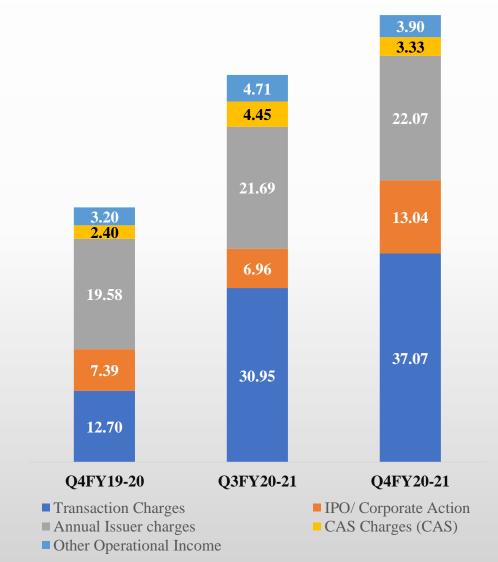




# Operational Income breakup

(In crores)

### Standalone

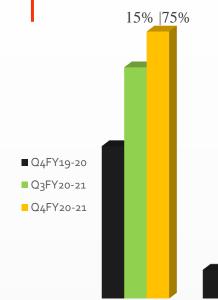


# Financial Performance – Standalone (Quarterly)

-21% |17%





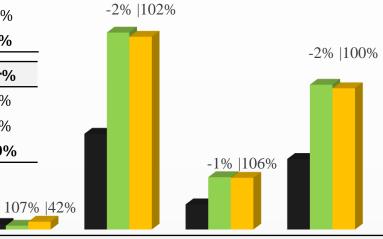


| Particulars    | Q3 FY20-21 | Q4 FY20-21 | <b>QoQ Variance</b> | Var% |
|----------------|------------|------------|---------------------|------|
| Total Income   | 81.25      | 84.99      | 3.74                | 5%   |
| Total Expenses | 38.23      | 43.02      | 4.79                | 13%  |
| Net Profit     | 43.02      | 41.97      | -1.05               | -2%  |
|                |            |            |                     |      |

| Particulars    | Q4 FY19-20 | Q4 FY20-21 | YoY Variance | Var% |  |
|----------------|------------|------------|--------------|------|--|
| Total Income   | 54.80      | 84.99      | 30.19        | 55%  |  |
| Total Expenses | 33.83      | 43.02      | 9.19         | 27%  |  |
| Net Profit     | 20.97      | 41.97      | 21.00        | 100% |  |
| -48%           |            |            | 61%  -2:     | 5%   |  |
| J   4070       | 4%  30%    |            |              |      |  |

-7% |34%

9% |14%



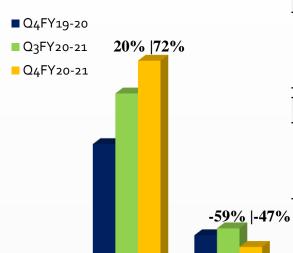
| Particular   | Operating | Investment | Other Income | Employee | Tech    | Regulatory | Admin &   | Debtor    | EB    | ITDA       | I,T, D   | F     | PAT     |
|--------------|-----------|------------|--------------|----------|---------|------------|-----------|-----------|-------|------------|----------|-------|---------|
| i ai titulai | Income    | Income     | Other medile | Costs    | Expense | Cost       | Other Exp | Provision | ₹     | Margin%    | 1,1, D   | ₹     | Margin% |
| Q4 FY20-21   | 79.41     | 4.42       | 1.16         | 8.78     | 4.28    | 3.51       | 8.77      | 2.32      | 57.32 | <b>71%</b> | 15.36    | 41.97 | 53%     |
| Q3 FY20-21   | 68.76     | 11.01      | 1.48         | 8.42     | 3.93    | 3.79       | 5.43      | 1.12      | 58.56 | 72%        | 15.54    | 43.02 | 53%     |
| QoQ Var ₹    | 10.65     | -6.59      | -0.32        | 0.36     | 0.35    | -0.28      | 3.33      | 1.20      | -1.23 |            | -0.18    | -1.05 |         |
| Var %        | 15%       | -60%       | -21%         | 4%       | 9%      | -7%        | 61%       | 107%      | -2%   |            | -1%      | -2%   |         |
| Q4 FY19-20   | 45.27     | 8.53       | 1.00         | 6.74     | 3.75    | 2.62       | 11.62     | 1.63      | 28.44 | 52%        | 7.47     | 20.97 | 38%     |
| YoY Var ₹    | 34.14     | -4.11      | 0.16         | 2.04     | 0.53    | 0.89       | -2.85     | 0.69      | 28.88 |            | 7.89     | 21.00 |         |
| Var %        | 75%       | -48%       | 17%          | 30%      | 14%     | 34%        | -25%      | 42%       | 102%  |            | 106%     | 100%  |         |
| Cost Type    |           |            |              | Fixed    | Fixed   | Variable   | Fixed     | Variable  |       |            | Variable |       |         |

# Financial Performance – Consolidated (Quarterly)

-38% |42% |





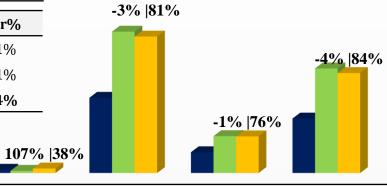


| Particulars    | Q3 FY20-21 | Q4 FY20-21 | <b>QoQ Variance</b> | Var% |  |  |
|----------------|------------|------------|---------------------|------|--|--|
| Total Income   | 103.20     | 110.25     | 7.05                | 7%   |  |  |
| Total Expenses | 49.17      | 58.61      | 9.44                | 19%  |  |  |
| Net Profit     | 54.03      | 51.64      | -2.39               | -4%  |  |  |

| Particulars    | Q4 FY19-20 | Q4 FY20-21  | YoY Variance | Var%   |
|----------------|------------|-------------|--------------|--------|
| Total Income   | 72.98      | 110.25      | 37.27        | 51%    |
| Total Expenses | 44.84      | 58.61 13.77 |              | 31%    |
| Net Profit     | 28.14      | 51.64       | 23.50        | 84%    |
|                |            |             | 53%  8%      | ,<br>0 |

15% |20%

20% |21%



| Particular | Operating | Investment | Other Income | Employee | Tech    | Regulatory | Admin &   | Debtor    | EB    | ITDA    | ITD      | F     | PAT     |
|------------|-----------|------------|--------------|----------|---------|------------|-----------|-----------|-------|---------|----------|-------|---------|
| Particular | Income    | Income     | Other Income | Costs    | Expense | Cost       | Other Exp | Provision | ₹     | Margin% | I,T, D   | ₹     | Margin% |
| Q4 FY20-21 | 103.09    | 6.73       | 0.44         | 11.32    | 5.10    | 3.54       | 17.40     | 2.34      | 70.55 | 64%     | 18.92    | 51.64 | 47%     |
| Q3 FY20-21 | 86.13     | 16.36      | 0.71         | 9.40     | 4.43    | 3.81       | 11.35     | 1.13      | 73.08 | 71%     | 19.05    | 54.03 | 52%     |
| QoQ Var ₹  | 16.96     | -9.63      | -0.27        | 1.92     | 0.67    | -0.27      | 6.05      | 1.21      | -2.53 |         | -0.13    | -2.39 |         |
| Var %      | 20%       | -59%       | -38%         | 20%      | 15%     | -7%        | 53%       | 107%      | -3%   |         | -1%      | -4%   |         |
| Q4 FY19-20 | 59.89     | 12.78      | 0.31         | 9.34     | 4.26    | 2.64       | 16.17     | 1.69      | 38.88 | 53%     | 10.74    | 28.14 | 39%     |
| YoY Var ₹  | 43.20     | -6.05      | 0.13         | 1.98     | 0.84    | 0.90       | 1.24      | 0.65      | 31.66 |         | 8.18     | 23.50 |         |
| Var %      | 72%       | -47%       | 42%          | 21%      | 20%     | 34%        | 8%        | 38%       | 81%   |         | 76%      | 84%   |         |
| Cost Type  |           |            |              | Fixed    | Fixed   | Variable   | Fixed     | Variable  |       |         | Variable |       |         |

-7% |34%



# THANK YOU!

